

# Detect and Respond to Cyber Threats across OT and IT



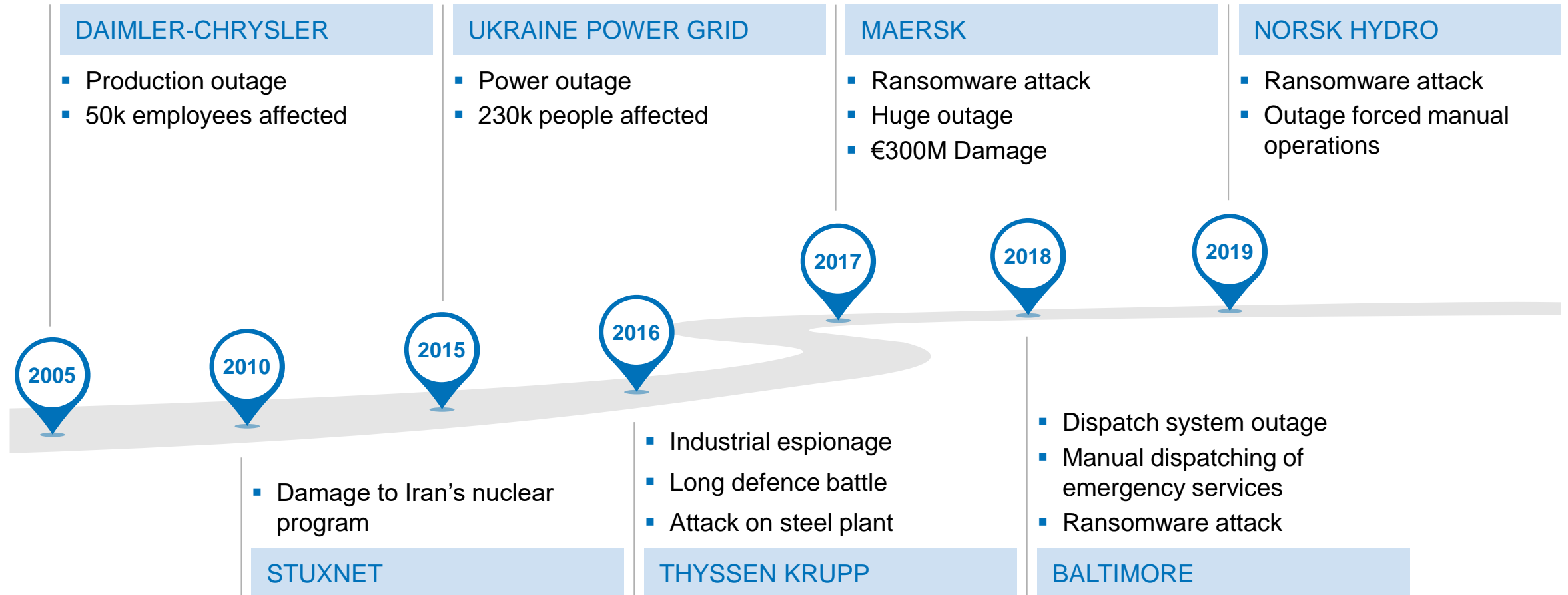
**Wolfgang Kiener**

Global Head, Advanced Threat Center of Excellence



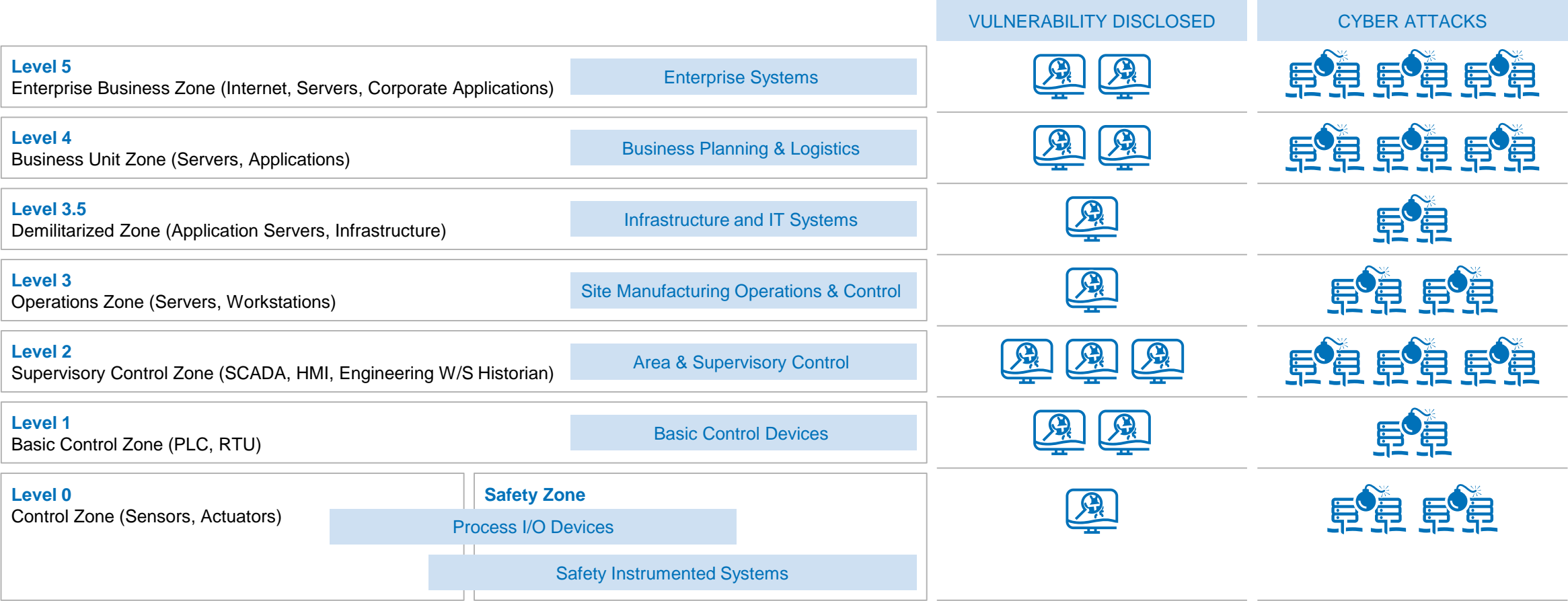
# Attack frequency and impact is increasing

Attacks impact the business, but more important: attackers target business and safety



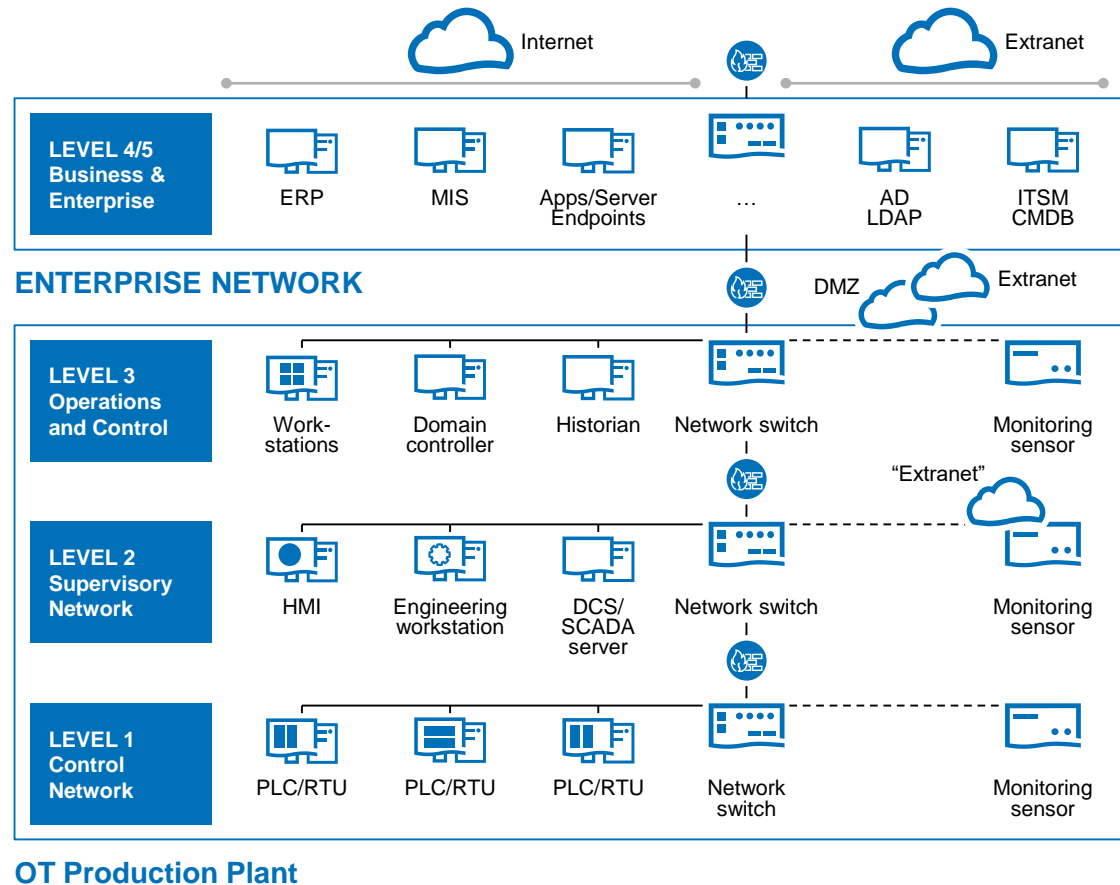
# Vulnerability and Attack Trends Analysis

Comparing vulnerability and attack trends indicate corporate systems see most attacks; providing access for threat actors to exfiltrate data and infiltrate industrial networks



# Achieving a complete picture across OT and the entire enterprise

Attackers do not distinguish between OT and IT



OT Production Plant

## DETECTION AND RESPONSE IN OT/IT ENVIRONMENTS

### Data from

- Security Infrastructure
- Endpoints, Servers, ....
- Application/Transaction
- Vulnerabilities

### Data from

- Passive OT Monitoring
- Security Infrastructure
- Application/Transaction
- Vulnerabilities

### Data from

- Passive OT Monitoring
- Security Infrastructure
- Vulnerabilities

Asset Discovery

Communication Profile

Vulnerability Assessment

Threat Detection

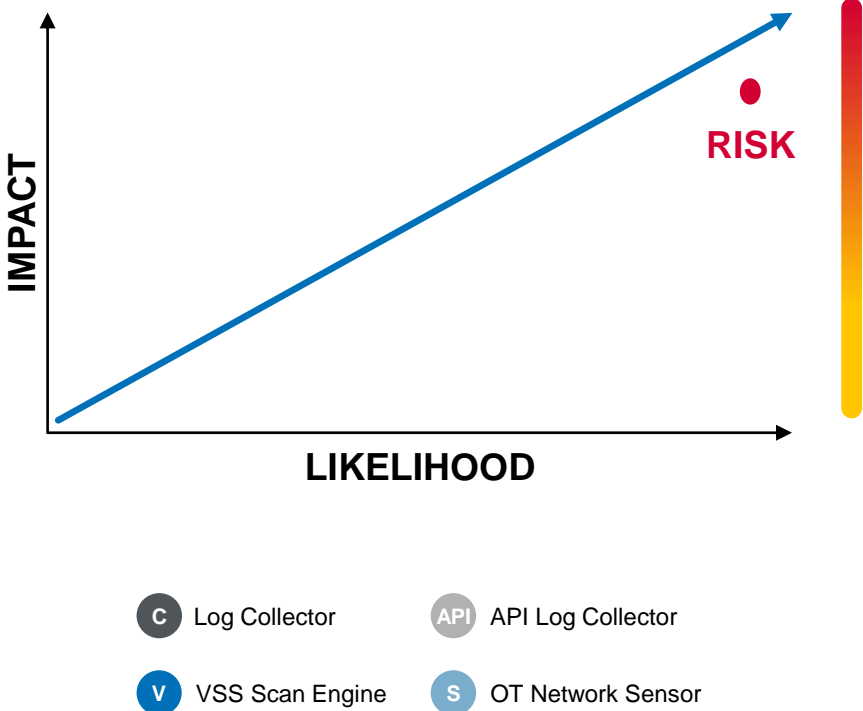
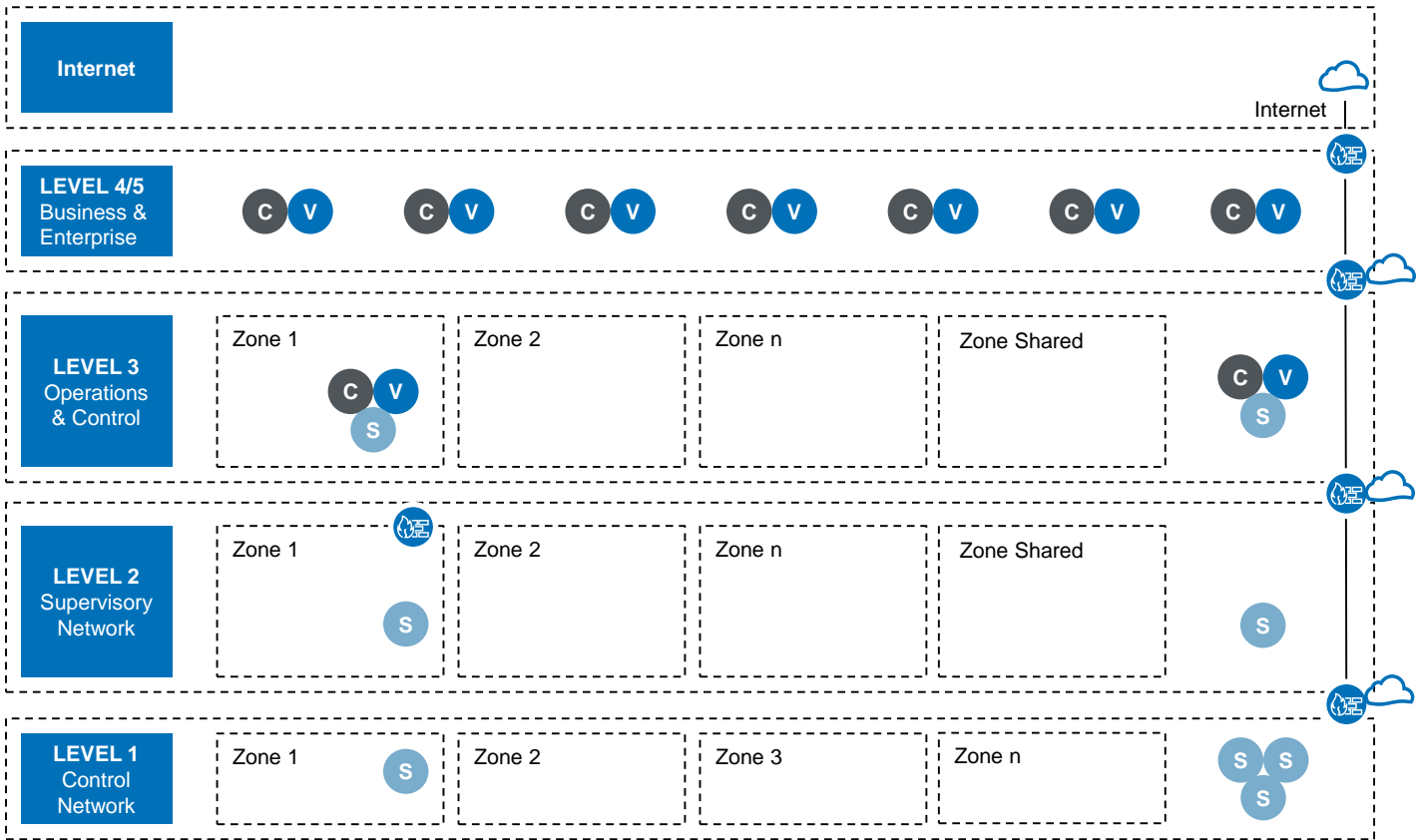
Threat Modelling

Efficient Compliance

SOC – Defense Center

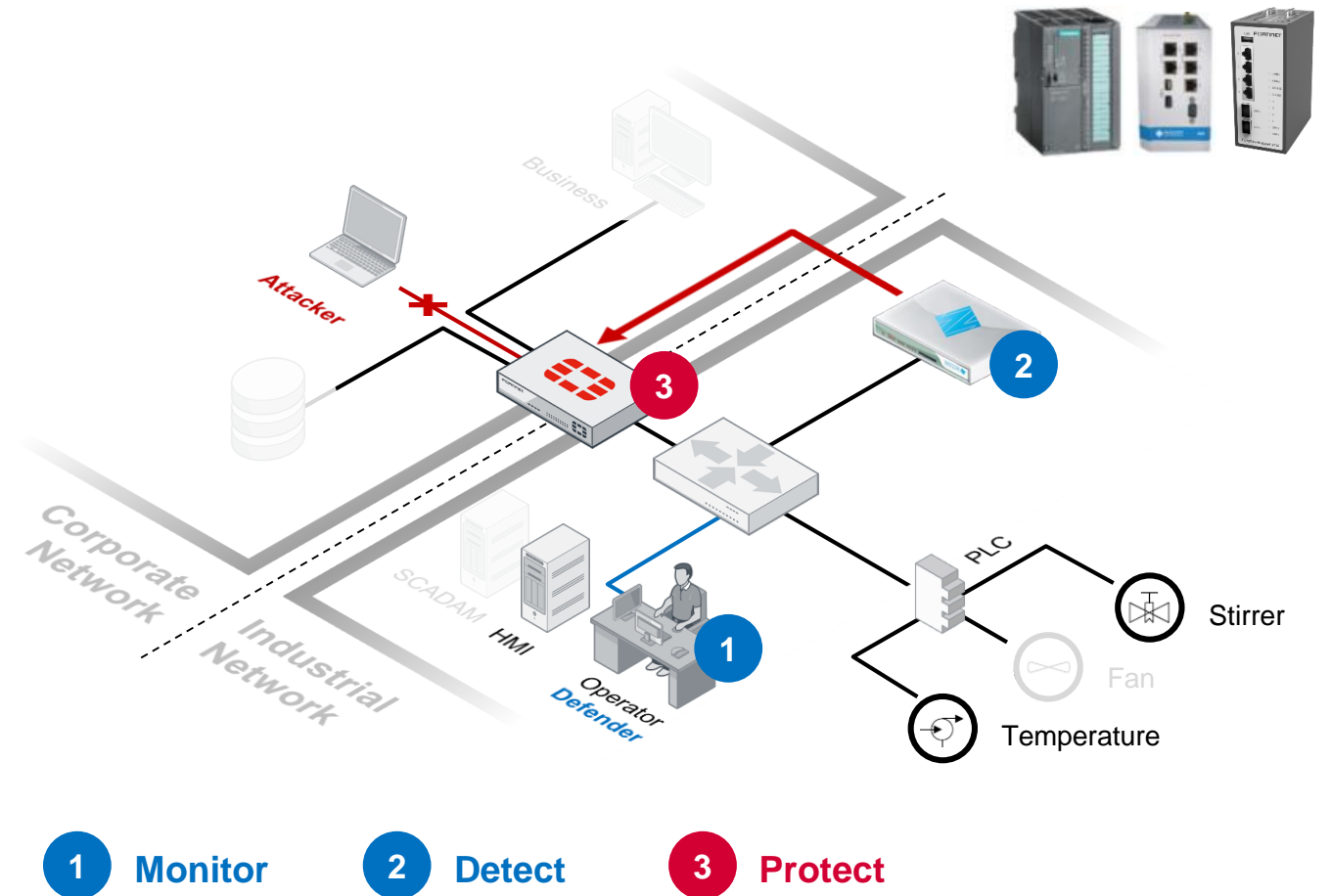
# More visibility and threat detection across IT and OT.

Collectors, Sensors, and Scanners on all levels (Purdue Model)



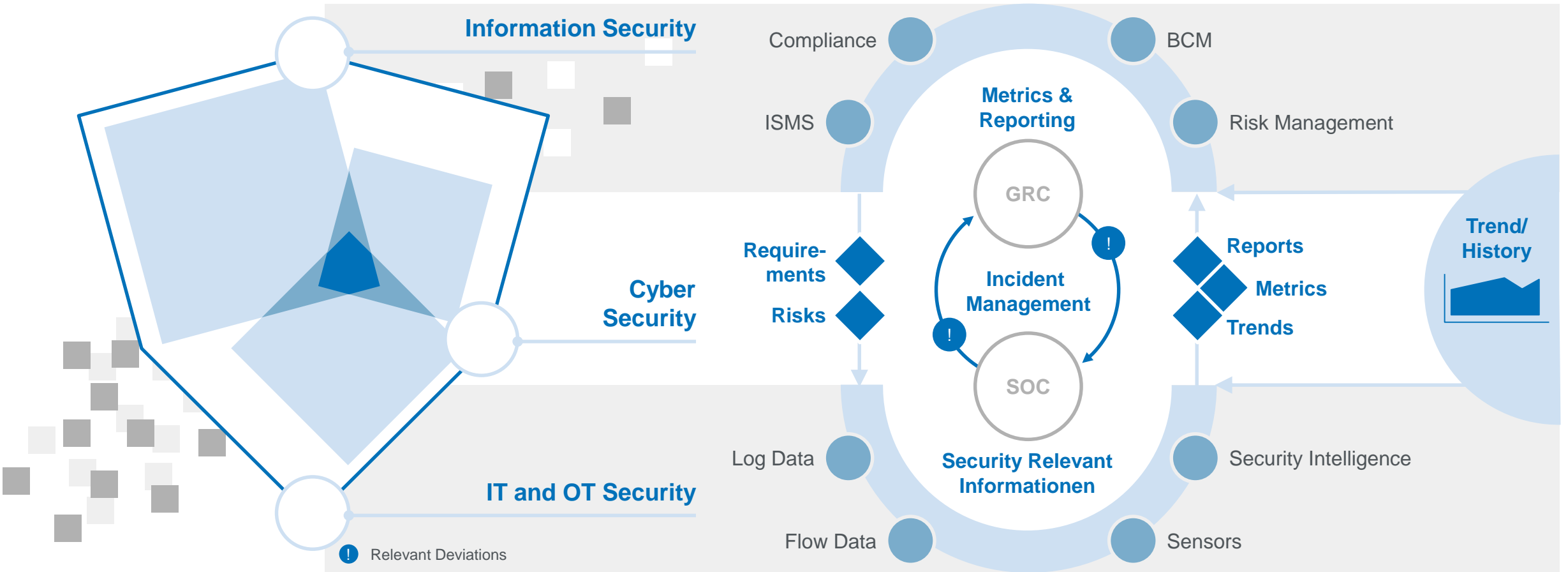
# Live Hacking Session

Watch live offense and defense in OT at booth 9



# A holistic Cybersecurity approach in OT and IT

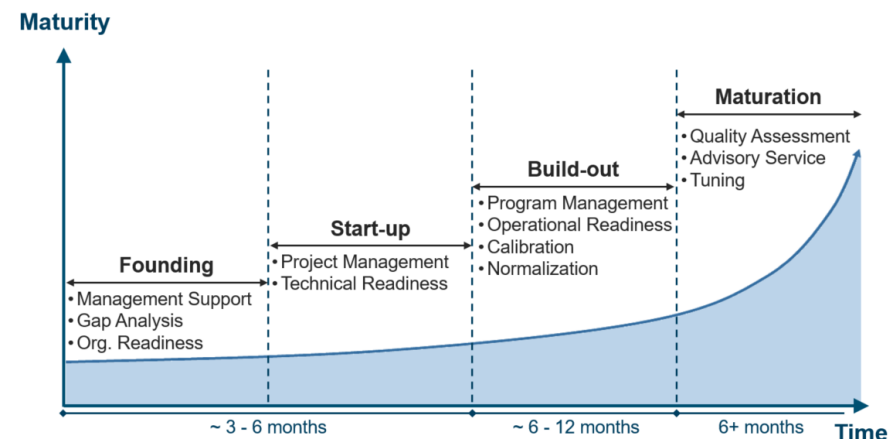
Tie in Security Operations into Security Management and measure it.



# Make or buy a Cyber Defence Centre?

Different models for different requirements.

	In-house	Hybrid	Outsourced
Team	Client Provider Co-sourcing	Provider	Provider
Policy, Processes, Procedures	Client	Provider	Provider
Use Cases, Threat Intelligence	Client	Provider Client	Provider Client
Technology Platforms	Client	Provider Client	Provider
Investment	High CAPEX High OPEX	Medium CAPEX Medium OPEX	Low CAPEX Predictive OPEX
Deployment Time	High	Medium	Low

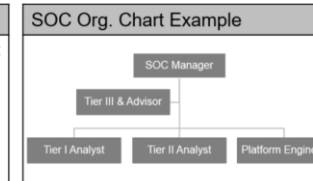


SOC Roles and Profiles	FTE	Coverage
Tier I Security Analyst	*	24x7
Tier II Security Analyst	*	
Tier III Security Analyst and Advisor	*	8x5
SOC Manager and Advisor	*	8x5
Platform Engineer	*	8x5

\* FTE depending on local labor laws (e.g. working hours, rest times)

Shift Times Example
<ul style="list-style-type: none"> <li>• <b>Shift 1:</b> 6am – 2pm: 2 analysts</li> <li>• <b>Shift 2:</b> 2pm – 10 pm: 2 analysts</li> <li>• <b>Shift 3:</b> 10pm – 6am: 1 analyst</li> </ul>
<ul style="list-style-type: none"> <li>* Two analysts for peaks during business hours</li> <li>* Weekend shifts mean recoup time</li> <li>* Vacation, public holiday, labro laws</li> </ul>

Tier I Security Analyst Responsibilities (extract)
<ul style="list-style-type: none"> <li>• Providing real-time security monitoring in a 24x7 environment</li> <li>• Performing level 1 assessment of incoming alerts (validating the confidence and criticality of the alert) and escalating High Confidence critical alerts in compliance with the appropriate service levels</li> <li>• Coordinate with Tier-2 Analyst for further investigation of suspicious alerts/incidents</li> </ul>

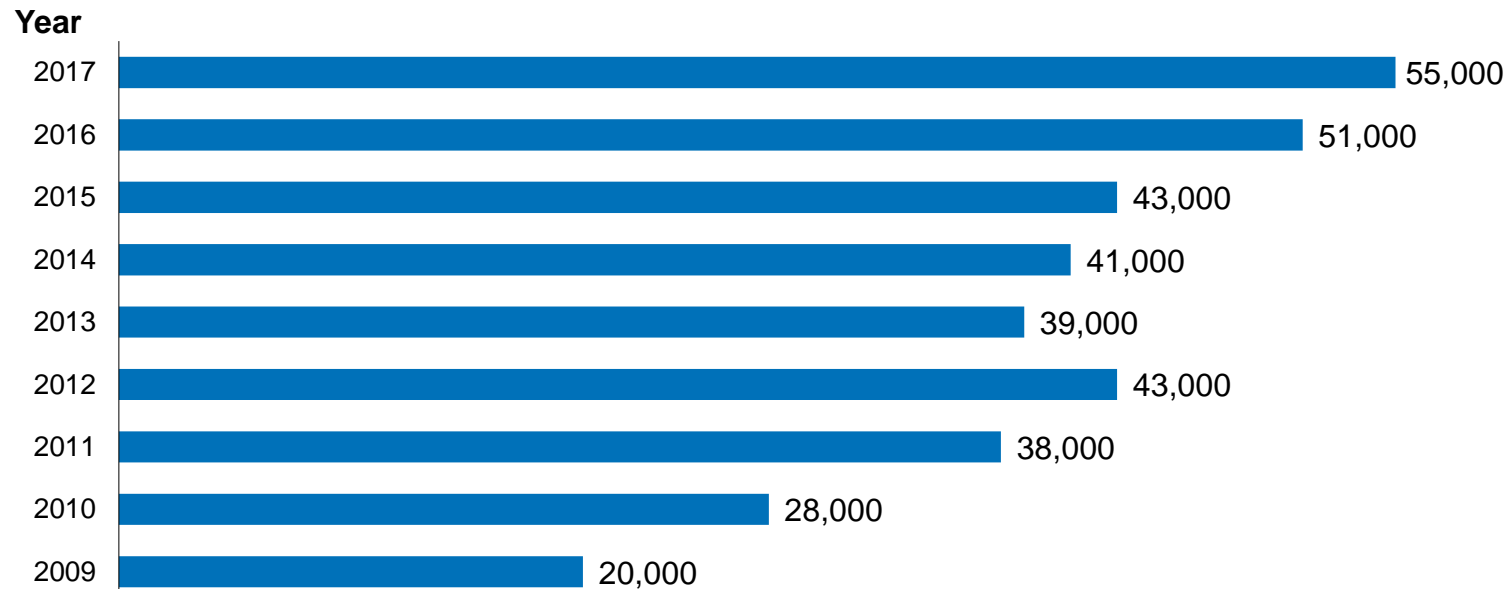




# Make or buy a Cyber Defense Centre?

The resource gap in cybersecurity is increasing

## OPEN IT POSITIONS IN GERMANY



Source: Bitkom Research 2017

Cybersecurity specialists demand reached 20% of all open IT positions in Germany.

Source: Bitkom Research 2017



One million cybersecurity job openings in 2016 ... projected shortfall of two million by 2019.

Source: Cisco and ISACA



Average cybersecurity salary for experts is at €76k and increasing (Germany).

Source: Heise Medien

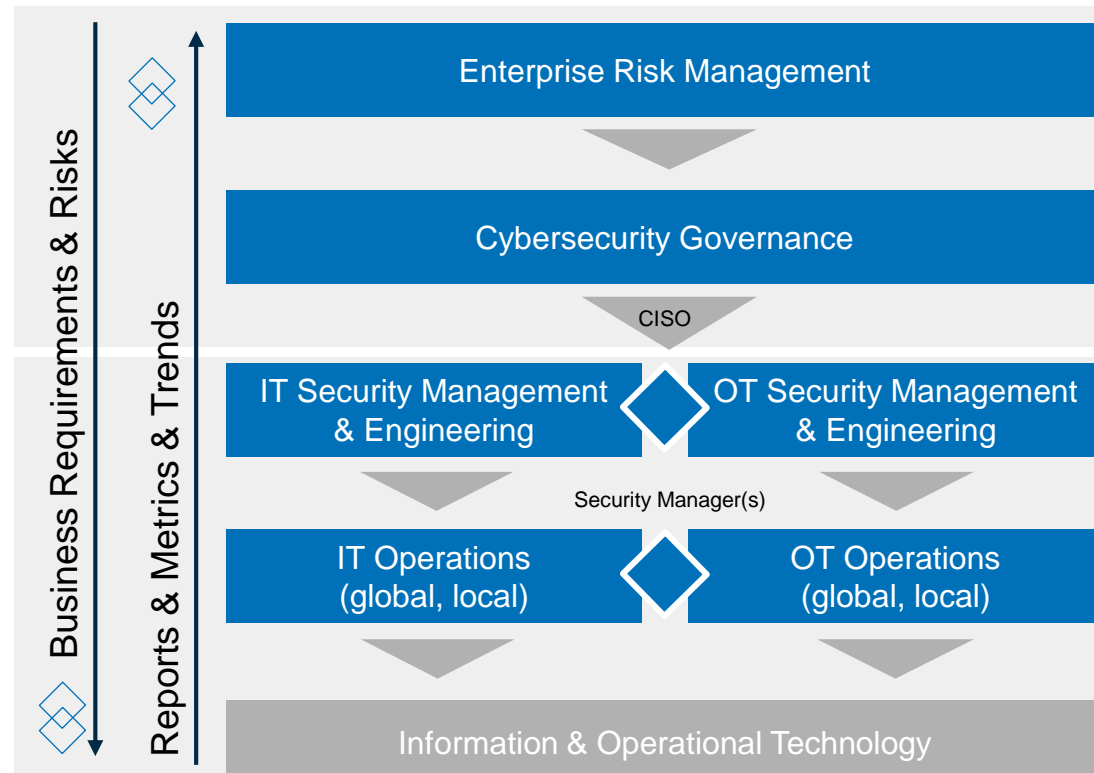


**The Resource Gap is the biggest challenge in Cybersecurity right now and in future.**

# TÜV Rheinland Cybersecurity & Safety

Protect digital manufacturing processes.

## Envisioned Client Operating Model



## TÜV Rheinland OT Cybersecurity Offering (extract)

- Industry 4.0 Cybersecurity Strategy
- Business Continuity Management
- IT-OT Integrated Risk Management
- IT-OT ISMS and Awareness
- IT-OT Risk & Threat Modeling
- IT-OT Risk Assessments
- OT Security Awareness Program
- OT Plant Blueprint Consulting
- OT Architecture Review
- OT Vulnerability Assessments
- OT Security & Inventory Monitoring
- Threat Detection & Response
- Incident Response & Recovery
- Secure Maintenance Access

Consulting  
Services

Testing  
Services

Managed  
Services

# Questions?

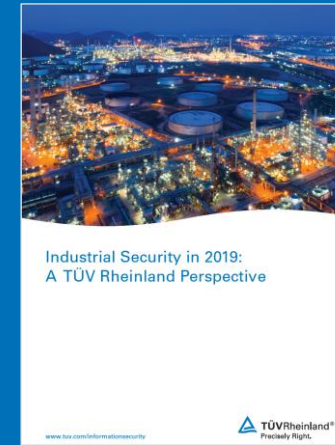
**Wolfgang Kiener**

Global Head Advanced Threat Center

Phone: +49 174 1880217

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## Industrial Security in 2019: A TÜV Rheinland Perspective

[www.tuv.com/ot-security19](http://www.tuv.com/ot-security19)



## Cybersecurity Trends 2019

[www.tuv.com/cybersecuritytrends2019](http://www.tuv.com/cybersecuritytrends2019)